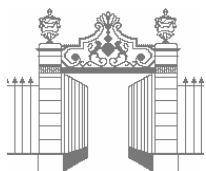


La Lettre du Château du Grand Caumont

N° 1 – November 2004



Château du Grand Caumont has been in our family for over 100 years and many of you who work with us have shared our passion for making wine for many years now. In order to consolidate and strengthen the links between us, Laurence, my daughter, and myself have created the present newsletter in order to give you regular information on our estate, its wines, our awards, new markets... while at the same time thanking you for your loyalty and professionalism. The 2004 harvest is now in and the first signs are positive, the harvest itself was of very high quality and the 2004 vintage should really offer great satisfaction to all...



Françoise Rigal

A SUNNY HARVEST, RICH IN PROMISE !

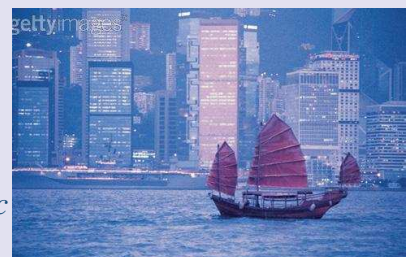
After a summer period without excessive heat and a wet period in early September, things were uncertain around mid September and the risk of botrytis was ever present. Then our luck pulled through, the north winds blew and ensured a sunny, cool period that was perfect for ripening the berries. The fruit had started to become concentrated and subsequently reached full maturity. The result : a very healthy harvest with excellent extraction potential, high sugar content, excellent acidity and beautiful colour ! The 2004 vintage, which is currently maturing, is already full of promise. We will invite you to discover the outcome with us in a few months' time.



NEW MARKETS 2004

The 'Réserve de Laurence' and 'Cuvée Tradition' meet with resounding success in Hong Kong

Hong Kong, along with Mexico and Norway is one of our new markets in 2004. 'Champagne Company' has been selling our wines in Hong Kong for nearly one year now and the *Réserve de Laurence* and *Cuvée Tradition* have been very successful with prestigious clients such as the *Excelsior*, *Inter-Continental*, *Conrad* hotels and restaurants such as *Spoon* (Alain Ducasse) and *Le Parisien* run by a young chef from the *Tour d'Argent* in Paris and also the *Cathay Pacific Business Class Lounge*.



Our latest medals

2003

Impatience 2001 : Gold medal in Brussels
Cuvée Spéciale 2001 : Silver medal in Mâcon
Cuvée Spéciale 2001 : Silver medal at *Vinalies internationales*
Cuvée Spéciale 2001 : Prix d'Excellence at *Vinalies Nationales*

2004

Impatience 2001 : Silver medal in Brussels
Réserve de Laurence 2000 : Prix d'Excellence at *Vinalies Nationales*
Cuvée Spéciale 2001 : Gold medal in Montréal
Cuvée Tradition 2002 : Prix des *Vinalies Nationales*

Stop press ...

The Château du Grand Caumont web site is currently under preparation and will be on line by the end of the year...